



STUDY TOUR PROGRAMME

May, 14th 2017

23:55 | **Departures from Addis to Rome**
ET 702 flight

May, 15th 2017

BARI

05.20	Arrival to Rome Fiumicino Airport Terminal 3 Transfer to Terminal 1 (three minutes walking)
09:15	Departures from Rome Fiumicino to Bari AZ 1617 Flight
10.20	Arrival to Bari Airport Pick up and Transfer to Hotel Palace
11.00	Arrival to Hotel Palace Address: Via Francesco Lombardi, 13, 70122 Bari, Italy Phone: +39 080 521 6551
12.30 – 13.30	Lunch
15:00 – 16:30	Sightseen visit
19:45	Transfer from the Hotel to Restaurant
20:00 – 22:30	Dinner



May, 16th 2017
Institutional Meetings
Confindustria Bari e Bat – Comitato Pari Opportunità - IAM

- | | |
|----------------------|---|
| 09.30 | Comitato Pari Opportunità
Best Practice
c/o sede Regione Puglia via Gentile - Bari
Patrizia Del Giudice
President CPO Regione Puglia
Tiziana Russo – Advisor of CNA |
| 11.30 – 13.00 | Confindustria Bari e Bat
Economic Overview and the rule of the Women Entrepreneurship
Patrizia Del Giudice
President of Piccola Industria
Laura Ruggiero
Vice Presidente of Confindustria Bari Bat
Margherita Mastromauro
Owner of Pastificio Riscossa, President of the Agro industry department in Confindustria Bari Bat and winner of Bellisario Award 2016 |
| 13:00 - 14:30 | Lunch Break |
| 15:30 – 17:00 | Istituto Agronomico Mediterraneo di Valenzano (Ba)
Progetti di cooperazione per il miglioramento delle condizioni delle donne rurali nei Paesi Terzi, presentazione progetto specifico IAM all'attivo per donne etiopi, progetti in genere per lo sviluppo dell'occupazione e formazione femminile nei paesi del Mediterraneo, in campo Agroindustriale.
Maurizio Raeli, direttore IAM
Rosanna Quagliarello, Responsabile relazioni esterne |



May, 17th 2017 Business Meetings

- | | |
|----------------------|---|
| 09.30 – 11:30 | Meeting with Oil Company
BIOLEVANTE SRL
Via Barletta, Km. 20.200, 76123 Andria BT
www.oliobiolevante.it
Best Practice |
| 11.30 – 12.00 | Transfer from Andria Oil Company to Pasta Company |
| 12:00 - 14:30 | Meeting with Pastificio Riscossa Company
S.P. 231 Km.48,360
CORATO
www.riscossa.it
Best Practice |
| 17:00 | Arrival to the airport and flight to Roma |
| 19:00 | Departure of flight AZ to Roma |
| 20:00 | Arrival to Rome and transfer to the Hotel |
| 21:00 | Arrival to the Hotel and dinner in hotel |



May, 18th 2017 Rome Institutional Meetings

09.30 – 11:30	ICE – Italian Trade Agency Best Practice Marketing and Training as instruments for developing Dr. Antonino LaSpina Dr.ssa Adele Massi (tbc) Director of Training Department
11.30 – 13.30	SIMEST Dr. Pulcinelli Camillo Maria
13:30 – 14:30	Lunch Break
15:30 -16:30	LegaCoop Dr.ssa Stefania Marcone

May, 19th 2017 Rome Institutional Meetings

09.30 – 11:30	AICS Via Contarini Roma Dr.ssa Laura Frigenti Director of the Italian Agency for Development Cooperation
12:30 – 13:30	Cassa Depositi e Prestiti Via Goito 4 Roma



BUSINESS PROFILES OF INSTITUTIONAL MEETINGS IN BARI

Confindustria BARI e BAT

Confindustria Bari and Barletta Andria Trani, Industrials' Association of the Bari's and BAT's Provinces, member of the national Confindustria network, is an organisation of firms operating in the fields of industry, services, constructing, tourism, in the Province of Bari.

It represents the associated companies in the relations with the institutions, with the public authorities, with financial, political, trade-union and social organizations and with various public and private bodies. It promotes solidarity and cooperation among the companies, stimulates an ethical and social awareness among businessmen; promotes management training and the culture of industrial concerns.

It represents the largest part of industry in Bari - both small and medium local enterprises and national and multinational companies -, and offers services to the associated companies.

The Association offers customized consultancy services and it represents an opportunity for exchanging experiences, expressing needs, protecting interests and projecting development policies.

President Confindustria Bari BAT – Eng. Domenico De Bartolomeo

SMALL INDUSTRY COMMITTEE

About 90% of the company associated with Confindustria system, similarly to the country's industrial structure, are small businesses.

Confindustria Committee for Small Industries, together with Confindustria local Committee for Small Industries, are internal bodies whose purpose is to pay particular attention to the issue of small companies, to develop initiatives for SE and to protect their interests.

President Confindustria Bari BAT' s Small Industry Committee: Mrs. Patrizia Del Giudice.

CPO – EQUALITY OPPORTUNITIES COMMITTEE

It's an autonomous body for guarantee and protection, set up inside the Puglia Regional Council for the implementation of gender equality and for the removal of obstacles to women such as direct and indirect discrimination. It favors a link between the reality and the women experiences in the region, and the women elected in the institutions.



The CPO has specific tasks in order to promote advisory and proposals, control and monitoring about the regional policies in order to guarantee the application of principles of non-discrimination and equal opportunities between women and men.

CHIEAM BARI

CHIEAM Bari is a Centre for post-graduate training, applied scientific research and design of in loco partnership actions within the framework of international research and cooperation programmes.

The Mediterranean Agronomic Institute of Bari and the Institute of Montpellier were the first to be established by CHIEAM. Focusing on **Training**, **Research** and **Cooperation**, CHIEAM Bari fosters the spirit of international cooperation in agriculture in support of Mediterranean countries. For CHIEAM Bari, the synergy between training/education, applied scientific research and cooperation provides tangible answers to topical issues such as food safety/security and agricultural quality.

Through unremitting attention paid to institutional dialogue in the Mediterranean region, CHIEAM-IAMB is involved in a wide range of activities ranging from international programmes and national strategic plans to local initiatives. The Mediterranean Agronomic Institute of Bari (CHIEAM-IAMB) works mainly in four thematic areas:

- Land and water resources management
- Integrated pest management of Mediterranean fruit and vegetable crops
- Mediterranean organic agriculture
- Sustainable agriculture, food and rural development



BUSINESS PROFILES OF INSTITUTIONAL MEETINGS IN ROME

ICE Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane

Via Liszt 21
00144 Roma
Tel: 0659929585

Contact Person:

The ICE-Italian Trade Promotion Agency is the government organisation which promotes the internationalisation of the Italian companies, in line with the strategies of the Ministry for Economic Development. ICE provides information, support and advice to Italian and foreign companies. In addition to its Rome headquarters, ICE operates worldwide from a large network of Trade Promotion Offices linked to Italian embassies and consulates and working closely with local authorities and businesses.

ICE provides a wide range of services overseas helping Italian and foreign businesses to connect with each other:

- identification of possible business partners
- bilateral trade meetings with Italian companies
- trade delegation visits to Italy
- official participation in local fairs and exhibitions
- forums and seminars with Italian experts

MISE - Ministry of Economic Development

Palazzo Piacentini
Via Veneto 33
00187 Rome
Tel: (+39) 06 4705.1

Contact Person:

The Ministry of Economic Development is responsible for a wide variety of policies, including economic development and cohesion, energy and mineral resources, telecommunications, internationalisation and business incentives.



SIMEST

Corso Vittorio Emanuele II, 323 – 00186 Roma

Tel: 06 68635.1

Fax: 06 68635.220

Contact Person:

SIMEST is the company of the Cassa depositi e prestiti Group that since 1991 has supported the international development of Italian businesses.

SIMEST is controlled by SACE, with shareholdings also held by leading Italian banks and industry associations.

SIMEST supports companies in their growth over the **entire internationalization lifecycle**, from the initial assessment of new markets to the expansion through direct investments.

SIMEST provides **Soft Loans for internationalization, Export Credit Support and Equity Investments**.

SIMEST is a member of **EDFI** – the association of European Development Financial Institutions and cooperates with the world leading financing institutions.

Cassa depositi e prestiti – CDP

Via Goito, 4 - 00185 Roma

Visitor entrance: Via Castelfidardo, 1

Contact Person:

Cassa depositi e Prestiti SPA is an Italian investment bank founded in 1850 and known as the National Promotional Institution supporting Italy's growth supporting economic development and investing in competitiveness.

Cassa Depositi e Prestiti provides financing for development, enterprises, international expansion, and urban transformation to Italy.

CDP finances Italy's infrastructure development, investment projects for public administration and international cooperation development; we support companies throughout their life cycle, promoting the internationalization process; and we promote the urban transformation of our cities, supporting the economic system to make up for limitations of the market by applying investment logic that combines strong financial discipline, based on the economic sustainability of our initiatives, with the ability to promote projects that serve Italy well.



CDP operates with a long-term perspective and in a complementary manner to the financial system; the quality of our projects makes us an investment catalyzer, attracting Italian and international private investors.

CDP carries on their activities in a sustainable and responsible way. For this reason, we continuously use our expertise to evaluate the economic, social, and environmental impacts of our actions.