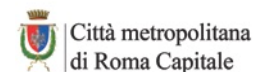


# YOUR FIRST EURES JOB



With the support from the  
European Union Programme  
“EaSi 2014-2020”

## Politecnico di Bari – Lavoro in Germania - 1° Dicembre 2015



YOUR FIRST  
EURES JOB

**Your first EURES job**

## Your first EURES Job



## Our objective:

Help young people find a job in  
another EU country ...

... and help employers find  
qualified workforce

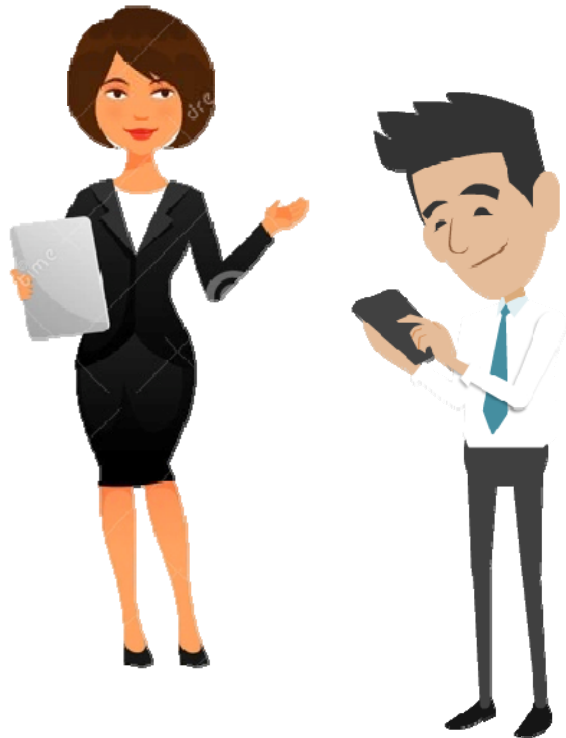


# Our end users young people



- aged 18-35
- EU 28 nationals + Norway and Iceland
- Resident in an EU country + Norway and Iceland
- moving to another EU country for a job, apprenticeship or internship

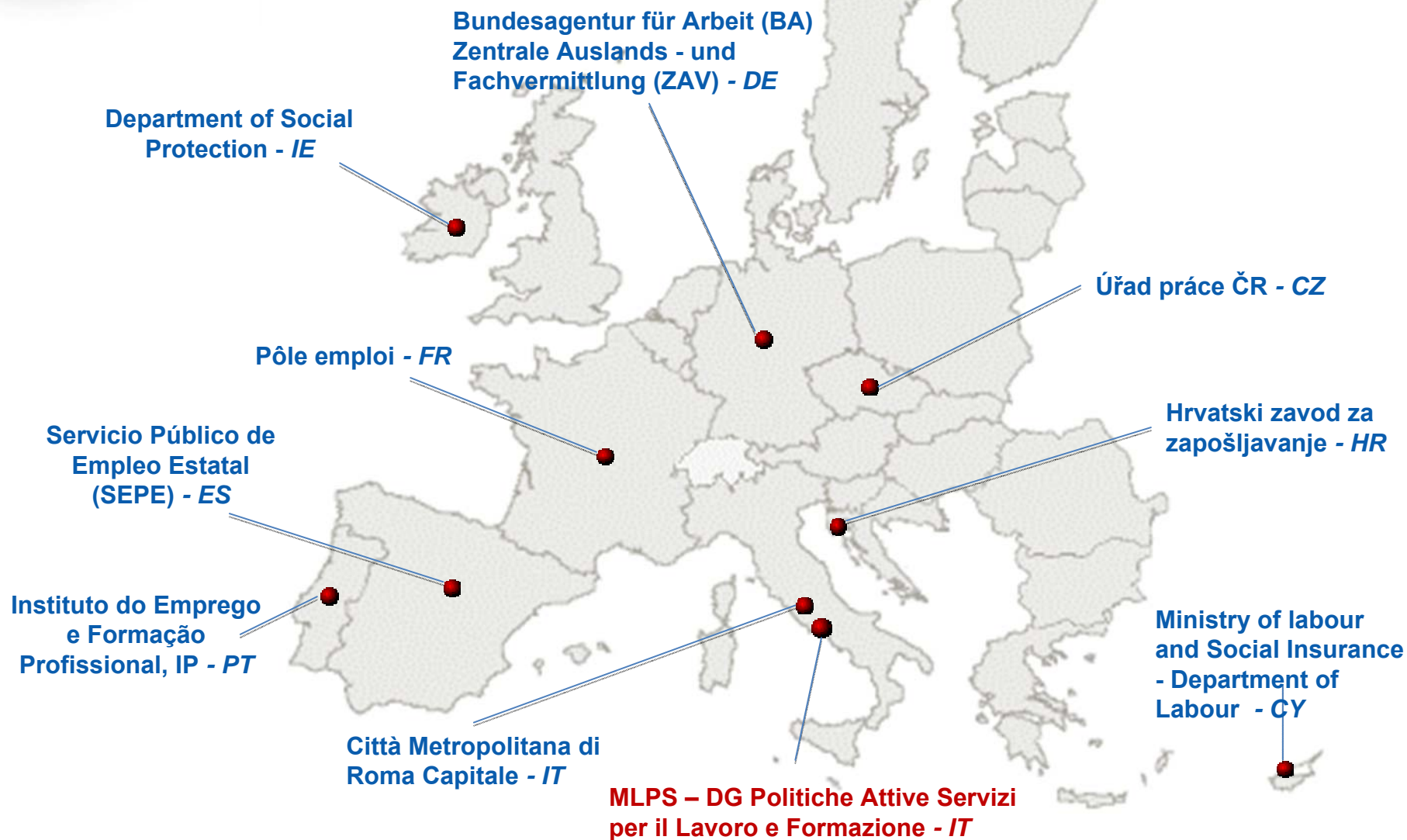
## Our end users employers



- established in EU 28 country + Norway and Iceland
- looking for workers coming from different European countries
- minimum 6-months contracts, apprenticeship or traineeship
- compliant national labour law

# Our consortium

## Lead Applicant and Co-Applicants





# Our consortium

## Associated partner and Contact points



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# Our services



# Our services young people



- Access to job opportunities at European level
- Information days and workshops
- Support in the registration on the Platform EUjob4EU
- E-counseling and training sessions (language, CV redaction, etc.)
- Career and recruitment days
- Post-placement support

# Financial support young people



- Interview trip (up to 350 € for the travel / 50€ per max 3 day for DSA)
- Relocation costs (up to 1.270 €)
- Language training (up to 1.270 €)
- Recognition of qualifications (up to 1.000 €)
- Supplementary relocation (up to 500 €)

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# Channels to reach our beneficiaries

## PORTA FUTURO

European Hub for the Youth Mobility



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# How does it work?

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Your first EURES job

# EUjob4EU Platform

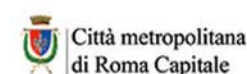
## www.yourfirsteuresjob.eu

Home

Privacy Policy

Login | Sign-up

English



Home

How does the initiative work?

Jobseekers

Employers

Testimonials

Facts and Figures

Contacts

### Login

Email

Password

[I forgot my password](#)

Login

If you are a **job seeker registered before March 13, 2015** please use the "retrival code" sent to you by e-mail as your password, you'll be able to choose a new password once you access your profile.



### Are you seeking a job in Europe?

You are interested in a professional experience in another EU country?  
Register on EUJOB4EU Platform and we will help you!

[Click here to register](#)



### Are you a company seeking new employers?

You are looking for young workers coming from different EU countries?  
Register on EUJOB4EU Platform and we will help you and put you in touch directly with the candidates you want to meet!

[Click here to register](#)

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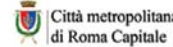
# EUjob4EU Platform

## Registration of jobseekers

[Home](#) [Terms of use, cookies and privacy policy, disclaimer](#)

[Login](#) | [Sign-up](#)

English



[Home](#) [How does the initiative work?](#) [Jobseekers](#) [Employers](#) [Testimonials](#) [Facts and Figures](#) [Contacts](#)

1 Base info

2 Work experiences

3 Education

4 Languages

5 Skills

6 Photo and additional  
information

7 Desired occupation field

### Register your CV

Are you seeking a new work experience in Europe? Submit your CV to find the perfect job

All information marked with a \* are required. Before you start filling the form make sure you have access to all the mandatory information (such as your fiscal code or unique taxpayer reference number).

\* Name



\* Surname



\* Email



\* Password



\* Repeat password

Basic information

\* Birthdate

\* Birthplace

[Home](#) [How does the initiative work?](#) [Jobseekers](#) [Employers](#) [Testimonials](#) [Facts and Figures](#)

### Registration confirmation

Dear User,

Thank you for your registration and welcome in Your first EURES job!

You will receive an e-mail with your password to the e-mail address that you provided. After your first login, you will be able to modify your profile and change your password.

Enjoy EUJOB4EU Platform



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# EUjob4EU Platform Jobseeker's dashboard

The screenshot displays the user interface of the EUjob4EU Platform Jobseeker's dashboard. At the top, there is a navigation bar with links for Home and Privacy Policy. Below this, the EUjob4EU logo is visible on the left, and the user's name, John Smith, is displayed on the right. To the right of the name are three icons: a person icon, an envelope icon with a red notification badge showing the number 5, and a bell icon with a red notification badge showing the number 157. A dark navigation bar contains links for Home, How does the initiative work?, Jobseekers, Employers, Testimonials, Facts and Figures, and Contacts. The main content area is divided into three sections. On the left, there is a sidebar with four menu items: Messages, My CV, Documents, and Storage, each with a right-pointing arrow. The central section features a circular profile picture of John Smith, his name, and a link to Settings. Below this, a message encourages the user to complete or update their CV. A green box with a checkmark icon indicates that the CV is complete. Below this, a grey box shows the user's status as Employed and matches as Disabled. A blue button labeled 'View and print my CV' is positioned below the status box. On the right side of the dashboard, a vertical list of settings and profile management options is provided, numbered 1 through 7: Base info, Work experiences, Education, Languages, Skills, Photo and additional information, and Desired occupation field. Below these are four more options: Print My CV, Change password, Bank information, and Settings.

Home Privacy Policy

John Smith

Home How does the initiative work? Jobseekers Employers Testimonials Facts and Figures Contacts

Messages >

My CV >

Documents >

Storage >

**John Smith**  
Settings

Complete or update your CV to have the best chances of finding a job opportunity

**Complete!**  
Your CV is complete. Make sure to always keep it up date to have the best chances of finding a job!

**Status:** Employed  
**Matches:** Disabled

View and print my CV

- 1 Base info
- 2 Work experiences
- 3 Education
- 4 Languages
- 5 Skills
- 6 Photo and additional information
- 7 Desired occupation field
- Print My CV
- Change password
- Bank information
- Settings

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# EUjob4EU Platform Jobseeker's dashboard

The screenshot displays the 'Messages' section of the EUjob4EU Jobseeker's dashboard. The user is logged in as John Smith. The dashboard includes a sidebar with links to Messages, My CV, Documents, and Storage. The main content area shows a list of unread messages and a section for already read messages.

**Unread**

Sent date	Sender	Subject	Actions
31/03/2015 09:37	YFEJ - Site Admin	<b>UNREAD</b> Prova prova con il nome	Read
23/03/2015 17:08	YFEJ - Site Admin	<b>UNREAD</b> relocation allowance	Read
13/03/2015 18:07	YFEJ - Site Admin	<b>UNREAD</b> Prova	Read
27/01/2015 11:25	YFEJ - PUPE User	<b>UNREAD</b> A John	Read
27/01/2015 10:08	YFEJ - Site Admin	<b>UNREAD</b> Prova	Read

Showing 1 to 5 of 5 entries

**Already read**

Sent date	Sender	Subject	Actions
07/04/2015 15:57	YFEJ - Site Admin	Interview abroad	Read
13/03/2015 15:59	YFEJ - PF User		Read

The screenshot displays the 'Storage' section of the EUjob4EU Jobseeker's dashboard. The user is logged in as John Smith. The dashboard includes a sidebar with links to Messages, My CV, Documents, and Storage. The main content area shows a list of documents and a section for already read documents.

**Storage**

Documents to send

- Documents received
- Signature
- Certino

This is the DEMO version of CKFinder. Please visit the [CKFinder web site](#) to obtain a valid license.

1 file

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# EUjob4EU Platform Jobseeker's CV

The screenshot shows the 'Education' tab of the Jobseeker's CV settings. The user is John Smith. The 'Highest education' dropdown is set to 'Level 2: Lower secondary education'. There are checkboxes for 'I participated in an Erasmus' and 'I participated in other exchange programmes', both of which are checked. A 'Save highest education' button is visible. Below this is a table of education entries.

Period	Title	Organisation	Actions
10/10/2000 - 20/03/2006	Economics expert	Name of the school	<a href="#">Edit</a> <a href="#">Delete</a>
02/03/2015 - Ongoing	Test	Teststatst	<a href="#">Edit</a> <a href="#">Delete</a>

An 'Add education' button is at the bottom.

The screenshot shows the 'Languages' tab of the Jobseeker's CV settings. The user is John Smith. The 'Interested to work in these geographics areas' dropdown is set to 'Ispagna'. There is a 'Save' button. Below this is a table of language entries.

Language	Level	Actions
French	Mother tongue	<a href="#">Edit</a> <a href="#">Delete</a>
Spanish	Basic	<a href="#">Edit</a> <a href="#">Delete</a>

An 'Add language' button is at the bottom.

The screenshot shows the 'Skills' tab of the Jobseeker's CV settings. The user is John Smith. There are sections for 'Social skills', 'Organisation skills', 'Technical skills', 'Computer skills', 'Artistic skills', and 'Other skills'. Each section has a text input field with a pencil icon for editing.

**Social skills:** I like to talk. Like A lot.

**Organisation skills:** I plan everything. All the time.

**Technical skills:**

**Computer skills:** The usual bunch.

**Artistic skills:** My nana always told me I should've been a painter.


**Other skills:**

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# EUjob4EU Platform

## Jobseeker's CV



John Smith

5

157


HomeHow does the initiative work?JobseekersEmployersTestimonialsFacts and FiguresContacts

Messages

My CV

Documents

Storage



**John Smith**  
Settings

I'm interested in finding a:

☒ Apprenticeship

☐ Traineeship

☒ Regular employment

Save

You have added 2 ISCO out of the 2 you can add.

ISCO 1	ISCO 2	ISCO 3	Primary	Actions
74 - Electrical and electronic trades workers	742 - Electronics and telecommunications installers and repairers	7421 - Electronics mechanics and servicers	Yes	<a href="#">Edit</a> <a href="#">Delete</a>
03 - Armed forces occupations, other ranks	031 - Armed forces occupations, other ranks	0310 - Armed forces occupations, other ranks		<a href="#">Edit</a> <a href="#">Delete</a>

1 Base info

2 Work experiences

3 Education

4 Languages

5 Skills

6 Photo and additional information

7 Desired occupation field

Print My CV

Change password

Bank information


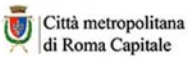



Settings

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# EUjob4EU Platform

## Registration of employers



HomeHow does the initiative work?JobseekersEmployersTestimonialsFacts and FiguresContacts

### Register your company

Are you seeking a talented employer in Europe? Submit your company to find the perfect match

All information marked with a \* are required. Before you start filling the form make sure you have access to all the mandatory information (such as your company's VAT, legal information, and a referent's contact details).

\* Company name

\* Email

\* Password

\* Repeat password

Legal information

\* Vat

\* Legal representative

\* Legal address

Address

\* Address

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# EUjob4EU Platform

## Matching procedure

[work?](#) [Jobseekers](#) [Employers](#) [Testimonials](#) [Facts and Figures](#) [Contacts](#)

### Match

Testing Employer

Stress Engineer and/or Structural Analyst

View matches

Automatic

Manual

To evaluate

Ready to send

Sent to employer

Rejected

### Automatic

Show 100 entries Search:

	Job seeker	Age	Country	Looking for	Matched on	Actions
<input type="checkbox"/>	Antoino Smiriglia	24	Italy		ISCO + 2 lang. ⓘ	<div>Show CV</div> <div>Send message</div> <div>Show rank</div> <div>Add to evaluation list</div> <div>Reject</div>
<input type="checkbox"/>	Luca Prestigiacomo	25	Italy		ISCO + 2 lang. ⓘ	<div>Show CV</div> <div>Send message</div> <div>Show rank</div> <div>Add to evaluation list</div> <div>Reject</div>
<input type="checkbox"/>	Irene Schiavon	25	Italy		ISCO + 2 lang. ⓘ	<div>Show CV</div> <div>Send message</div> <div>Show rank</div> <div>Add to evaluation list</div> <div>Reject</div>

Documents >

Employers >

Testimonials >

Log >

Matches >

Reports >

Statistics >

Storage >

Vacancies >

Manual

General information

Name

Surname

Free text

Country

Nationality

Gender

ISCO

Isco - Level 1

Isco - Level 2

Work experiences

Work experience

Search work experiences

Education

Highest education

Search education

Languages

Language

Language feature

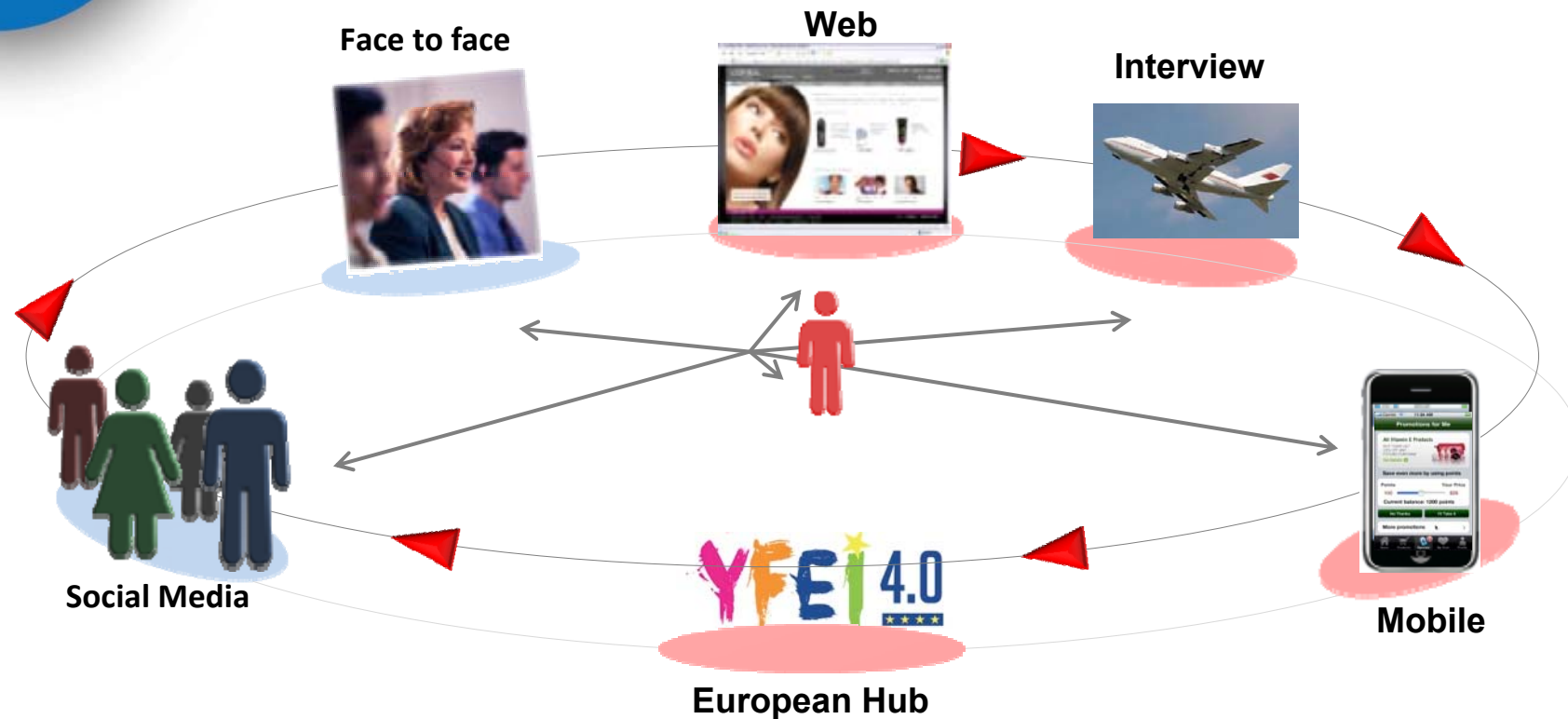
Language level

Search



YOUR FIRST  
EURES JOB

## Your first EURES job



### Yesterday

- Traditional Channels
- Multi-Channel

### Today

- New Generation Channels and **Cross-Channel**



# How to contact us

Website		<a href="http://www.yourfirsteuresjob.eu">www.yourfirsteuresjob.eu</a>
E mail		<a href="mailto:info@yourfirsteuresjob.eu">info@yourfirsteuresjob.eu</a>
Facebook		Your first EURES Job 4.0
LinkedIn		Your first EURES Job
Twitter		@yfEURESjob
Youtube		yourfirsteuresjob.it
Skype		yourfirsteuresjob.it

International Placement Services (ZAV)

# Living and Working in Germany

Franziska Kardosh & Sebastian Opitz

Bari, 01.12.2015



Bundesagentur für Arbeit





## **International Placement Services (ZAV) Services & Responsibilities**

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**Bundesagentur für Arbeit**

Zentrale Auslands-  
und Fachvermittlung (ZAV)

# ZAV – who we are

## The International Placement Services (ZAV):

- Federal Employment Agency of Germany
- member of the european networks  
EURES and euroguidance



## Our services include:

- Placement for jobseekers from abroad
- Recruitment events in different EU countries
- Information and advice about the German labour market and employment opportunities





## Germany and the German labour market

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**Bundesagentur für Arbeit**

Zentrale Auslands-  
und Fachvermittlung (ZAV)



# Facts and figures about Germany

- surface area: 357.112 km<sup>2</sup>
- population: ~ 81.1 million  
including:
  - ~ 6.8 mill. foreign nationals
  - ~ 16.4 mill. with migration background
- 16 Federal States
- capital: Berlin



# The German labour market

- Germany is looking for well-trained skilled workers ...  
... but there are also regions with high levels of unemployment.
- We support you in finding the best opportunity.

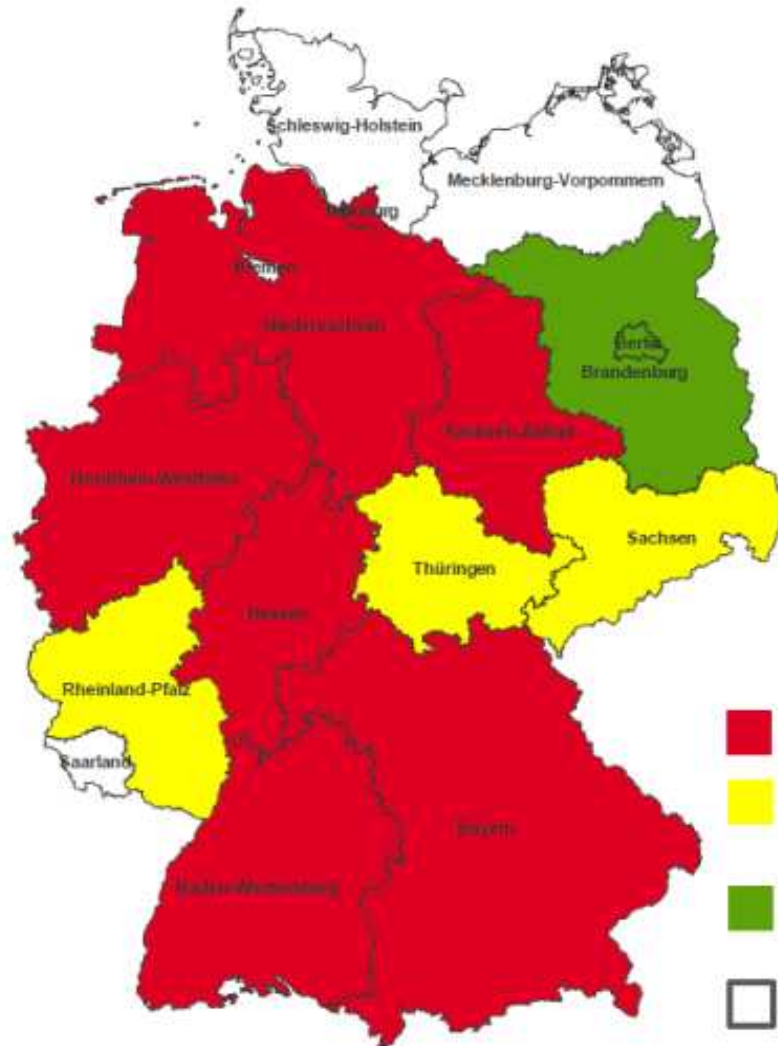
## Unemployment rates October 2015:

- Germany: 6,0%
- Western Federal States: 5,5 %
- Eastern Federal States: 8,6 %



# The German labour market

## Example: shortage of IT professions



In nearly all western federal states...  
...is a shortage of IT experts.

# Shortage professions in engineering and IT

- software developers
- IT-specialists
- system engineers
  
- automation engineers
- electrical engineers
- mechanical engineers

... and more technical professions.



# We offer opportunities in North Rhine-Westphalia



- North Rhine-Westphalia is a diversity state, where industrial and rural regions lie very close to each other. Discover the metropolitan area in the heart of Europe, with a strong economy and countless leisure time facilities.

NRW is thrilling! [www.land.nrw](http://www.land.nrw)

Have a look for current job offers at:

- [www.regione.puglia.it/index.php?page=curp&opz=display&id=9861&keysh=eures%20germania](http://www.regione.puglia.it/index.php?page=curp&opz=display&id=9861&keysh=eures%20germania)
- [www.sistema.puglia.it/eures](http://www.sistema.puglia.it/eures)

# Examples of current IT vacancies

## ■ **Software Developer (m/w)**

- § employer: develops and brings ERP branch solutions to the European market for medium size companies
- § tasks: development of software solutions for the ERP-system basing on Microsoft Dynamics Navision
- § language skills: English (minimum B2), German is a plus

## ■ **Junior Software Developer and Senior Software Developer (m/w)**

- § employer: an international enterprise in medicine technology
- § tasks: GUI-encoding and programming for products in medical image processing
- § language skills: German (B1), English (A2)



# We offer opportunities in Rhine-Palatinate-Saarland



- Rhine-Palatinate-Saarland (RPS) is a region of high historical and cultural importance with cities like Mainz, Koblenz and Trier – the eldest city in Germany.
- RPS is located in southwest of Germany and is world-famous for its vine and numerous castles.

- **RPS is a great region to work AND to live in!** [www.rlp.de](http://www.rlp.de) and [www.saarland.de](http://www.saarland.de)

Have a look for current job offers at:

- [www.regione.puglia.it/index.php?page=curp&opz=display&id=9861&keysh=eures%20germania](http://www.regione.puglia.it/index.php?page=curp&opz=display&id=9861&keysh=eures%20germania)
- [www.sistema.puglia.it/eures](http://www.sistema.puglia.it/eures)

# Requirements for most vacancies

- degree (vocational training or studies)
- relevant work experience
- mostly advanced German skills  
(B1 – medium level)
- fluent English skills
- motivation
- capacity for teamwork
- willingness to acquire new skills



# Legal access to the German labour market

- Free access to the German labour market for citizens of EU/EEA Member States.
- Members of third party countries need in general a work permit.
- High-potential employees receive the EU Blue Card with an annual gross income of at least 48.400 € or 37.752 € if they meet a bottleneck profession demand.

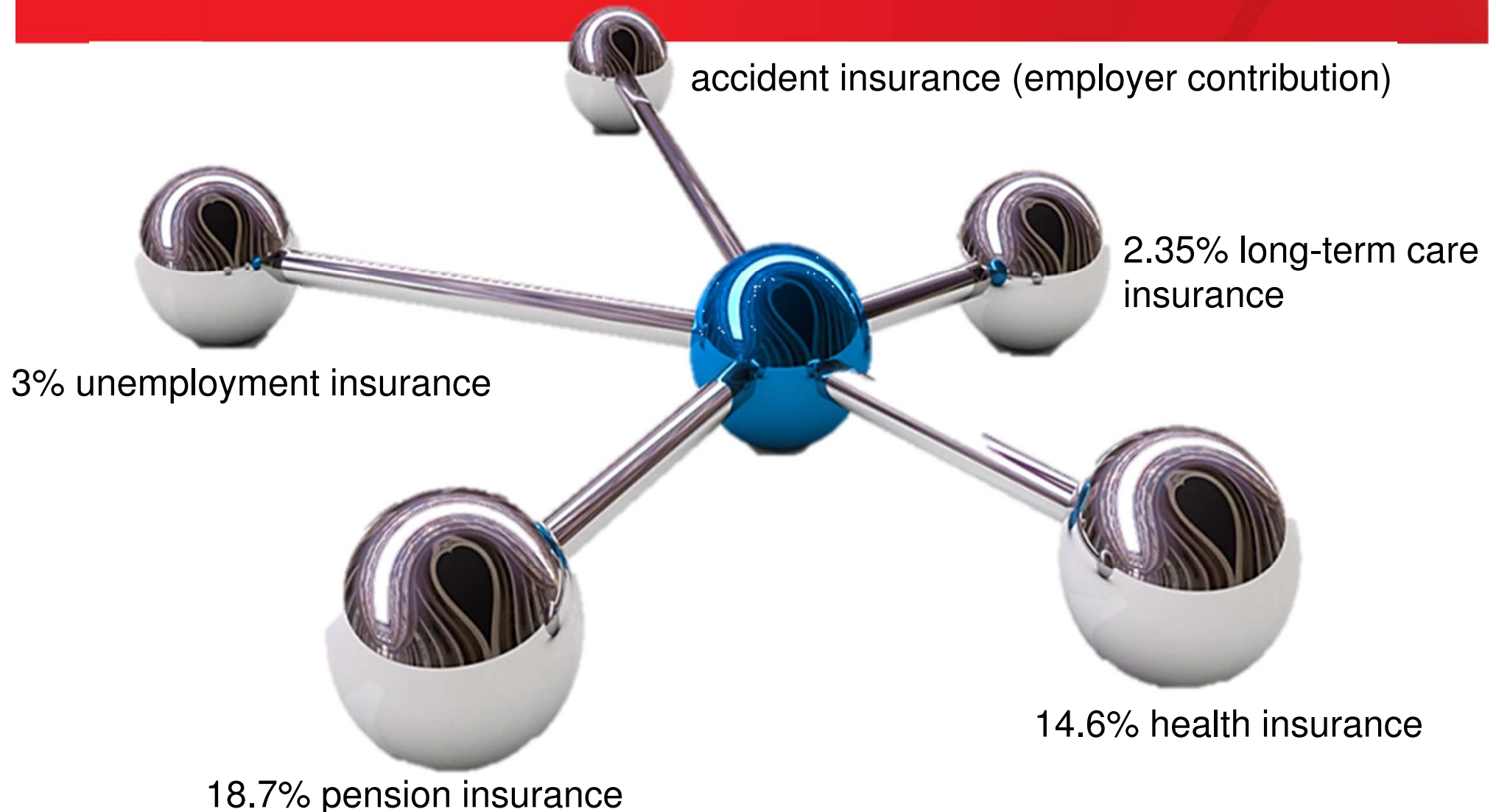


# Wages in Germany



- collective agreements and minimum wages (€8,50/h) – in many sectors the wage level is determined by law or by contract
- significant regional wage differences (east-west/north-south)
- the stated salary is usually gross salary - net salary is less ( = gross salary minus social security contributions and tax)  
automatically deducted from the gross salary

# 5 pillars of the social insurance scheme







## How to find a job

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**Bundesagentur für Arbeit**

Zentrale Auslands-  
und Fachvermittlung (ZAV)



# How do I find a job?

## EURES Germany...

...supports you in looking for a job in Germany.

We're waiting for your application.

Send your CV (in English or German) to

[ZAV-IPS-Nordrhein-Westfalen@arbeitsagentur.de](mailto:ZAV-IPS-Nordrhein-Westfalen@arbeitsagentur.de) or

[ZAV-IPS-Rheinland-Pfalz-Saarland@arbeitsagentur.de](mailto:ZAV-IPS-Rheinland-Pfalz-Saarland@arbeitsagentur.de)

- Job vacancies in German companies can also be found in the EURES portal: <http://ec.europa.eu/eures>.

# JOB BÖRSE

## The job portal of the Federal Employment Agency

The screenshot shows the JOBBÖRSE website interface. A blue callout box labeled "Select language" points to the language dropdown menu in the top right corner, which lists German, English, French, Italian, Russian, and Turkish. Another blue callout box labeled "Register/log in" points to the "Log on" button and the "registered with JOBBÖRSE yet?" link in the top navigation bar. A third blue callout box labeled "Quick search/ Advanced search" points to the search input fields under the heading "Find a suitable job". The website header includes the Bundesagentur für Arbeit logo and the JOBBÖRSE logo. The main content area features sections for "For job seekers", "For apprenticeship seekers", and "For employers". The right sidebar contains "Further links" to various portals like BERUFENET, KURSNET, and planet-beruf.de. The bottom of the page shows a taskbar with various open applications and the system clock.

# How do I apply?

Photo is expected

Cover letter: ½ page

Get ready!

We offer online application training, including training for university graduates in particular

<http://www.berufe.tv/weitere-filme/bewerbungstraining/bewerbungstraining-fuer-akademiker/>

Curriculum Vitae

**Take ideas** from the Europass CV template for your own application!

<http://europass.europa.eu>



**Thank you for your attention!**



**Bundesagentur für Arbeit**

Zentrale Auslands-  
und Fachvermittlung (ZAV)