EUROPEAN CURRICULUM VITAE

Davide Marcianò PhD



PERSONAL INFORMATION

Name	Davide Marcianò
Address	
Telephone	
Fax	
E-mail	
Nationality	Italian
Date of birth	
EDUCATION AND TRAINING	
• Dates (from – to)	1995 to 2000
 Name and type of organisation 	Università degli Studi di Lecce – School of Law
providing education and training	Public University
 Principal subjects/occupational 	Law
skills covered	
 Title of qualification awarded 	Degree in Law (Juris Doctor) – Score 110/110
 Dates (from – to) 	2003 to 2006
 Name and type of organisation 	ISUFI Istituto Superiore Universitario di Formazione Interdisciplinare - University of
providing education and training	Lecce
	Public University
 Principal subjects/occupational 	PhD in International Trade Law
skills covered	(International Trade, International Law, EU Law, International Economics, International Relations)
 Title of qualification awarded 	PhD – Doctoral Degree
 Dates (from – to) 	2003
 Name and type of organisation 	Ordine degli Avvocati di Lecce – Lecce Bar (Italy)
providing education and training	
 Principal subjects/occupational 	Law Practice
skills covered	
 Title of qualification awarded 	Admission to the Bar (Avvocato - Lawyer)
• Dates (from – to)	2012
 Name and type of organisation 	Consorzio UNIVERSUS-CSEI – LUMAS Lupiaensis Management School
providing education and training	Management School and Research Organization
 Principal subjects/occupational 	Master in Public Management (Project Management, Marketing, Leadership, Public
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skills covered	Finance, Project Finance, Strategy, Service e Quality Management, Change Management; Human Resource Management)
• Title of qualification awarded	Master Degree
 Dates (from – to) 	2007
 Name and type of organisation 	Hague Academy of International Law
providing education and training	International Organization, The Hague (The Netherlands)
 Principal subjects/occupational skills covered 	Specialization Courses in Private International Law and Public International Law
• Title of qualification awarded	International Specialization Degree
• Dates (from – to)	2002
 Name and type of organisation providing education and training 	University of Lecce – School of Law and School of Business Public University
Principal subjects/occupational skills covered	Specialization Course in Management of Public Administration
• Title of qualification awarded	Specialization Degree
• Dates (from – to)	2004
Name and type of organisation	ALECOL Association (in collaboration with School of Business of Salento University)
providing education and training	Association
 Principal subjects/occupational skills covered 	Specialization Course in Law and Management of Private Companies
• Title of qualification awarded	Specialization Degree
• Dates (from – to)	2001
 Name and type of organisation providing education and training 	Faculty of Law - Hebrew University of Jerusalem (Israel)
 Principal subjects/occupational 	International Fellowship financed by the Italian Ministry of Foreign Affairs
skills covered	Research Project "Trade and Legal Relationship between European Union and Israel in Euro-Mediterranean Partnership"
• Title of qualification awarded	Visiting Scholar
Work experience in EU	
COOPERATION PROJECTS	
• Dates (from – to)	15.01.2013 to 15.12.2015
Name and address of employer	Ricerca e Cooperazione, via Savona 13a, 00182 Roma (Italy)
• Type of business or sector	NGO
Occupation or position held Main activities and	Counsel
 Main activities and responsibilities 	Project <i>"Live your Tour"</i> , EU ENPI CBC Mediterranean Sea Basin Program financed by EU. Countries: Italy, Spain, Tunisia and Lebanon. Sector: sustainable tourism. Activities: legal and administrative consultancy to the Executive Office and the Coordinator of the project.

Dates (from - to) 31.01.2014 to 31.12.2015
 Name and address of employer Unione dei Comuni della Grecia Salentina, Piazza del Sole n. 1, 73021 Calimera (Lecce - Italy)

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 Type of business or sector Occupation or position held Main activities and responsibilities 	Public Entity (Union of Municipalities) Expert Project " <i>GRETA - Georeferencing Resources for Environment oriented and</i> <i>Telecommunication-based Applications</i> ", Financed by the European Territorial Cooperation Programme "Greece-Italy" 2007-2013 Program financed by EU. Countries: Italy and Greece. Activities: legal and international relations consultancy to the Executive Office and the Project Manager.
 Dates (from – to) 	10.12.2013 to 10.12.2015
 Name and address of employer 	Ricerca e Cooperazione, via Savona 13a, 00182 Roma (Italy)
 Type of business or sector 	NGO
 Occupation or position held 	Counsel
 Main activities and responsibilities 	Project "ARCHEOMEDSITES. Safeguard, valorization and management quality. Use of the management models for the archeological sites and urban context", EU ENPI CBC Mediterranean Sea Basin Program financed by EU. Countries: Italy, Lebanon and Tunisia. Activities: legal and administrative consultancy to the Executive Office and the Coordinator of the project.
 Dates (from – to) 	30.11.2010 to 30.11.2013
 Name and address of employer 	Ricerca e Cooperazione, via Savona 13a, 00182 Roma (Italy)
 Type of business or sector 	NGO
 Occupation or position held 	Expert
 Main activities and responsibilities 	Project "Quienes somos. Protección y promoción de la diversidad cultural invirtiendo en jóvenes descubriendo su identidad" financed by European Union (EU) represented by the European Delegation (EU Delegation). Countries: Bolivia. Activities: legal and administrative consultancy to the Executive Office and the Coordinator of the project
• Dates (from – to)	01.11.2009 to 01.11.2012
 Name and address of employer 	Ricerca e Cooperazione, via Savona 13a, 00182 Roma (Italy)
 Type of business or sector 	NGO
 Occupation or position held 	Counsel
 Main activities and responsibilities 	Project "Knowledge, Health and Food for all, Advocacy campaign for a sustainable application of Intellectual Property Rights on Development Processes", EuropeAid financed by EU. Countries: Spain and Italy. Activities: legal and administrative consultancy to the Executive Office and the Coordinator of the project.

WORK EXPERIENCE

 Dates (from – to) 	15.04.2016 to today
 Name and address of employer 	Università LUM Jean Monnet, S.S. 100 km 18 Casamassima, BA 70010
 Type of business or sector 	University
 Occupation or position held 	Executive Officer
 Main activities and 	Executive Officer project management area for Lecce Branch of LUM School of
responsibilities	Management. Strategic and Management Consulting.

Dates (from – to)
Name and address of employer
Type of business or sector
Occupation or position held

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11.11.2012 to 15.11.2015

LUMAS – Lupiaensis Mangement School, Via Vittorio Emanuele II 34, 73100, LECCE Management School and Research Organization Executive Officer

 Main activities and responsibilities 	Direction of projects and training processes; external relations; planning and coordination of human resources of the projects; Project Management (EU Projects; International Projects; National and Regional Projects)
• Dates (from – to)	20.11.2014 to 31.05.2015
Name and address of employer	Università del Salento – Dipartimento di Ingegneria dell'Innovazione
• Type of business or sector	Public University – Research Institute
 Occupation or position held 	Expert
 Main activities and responsibilities 	Research Project "DICET - INMOTO - ORganization of Cultural HEritage for Smart Tourism and Real-time Accessibility (OR.C.HE.S.T.R.A.)" PON REC (Italy) 2007/2013; technical assistance on training programs; project managing.
 Dates (from – to) 	10.06.2013 to 31.12.2014
Name and address of employer	Università del Salento – Dipartimento di Ingegneria dell'Innovazione
• Type of business or sector	Public University – Research Institute
 Occupation or position held Main activities and 	Expert Research Project "2HE Potenziamento del CENTRO RICERCHE PER LA SALUTE
• Main activities and responsibilities	DELL'UOMO E DELL'AMBIENTE" PON REC (Italy) 2007/2013; technical assistance on training programs; project managing
 Dates (from – to) 	2010 June – 2011 December
Name and address of employer	Associazione Progetto Universitas, Palazzo Codacci Pisanelli, Porta Napoli, 73100 Lecce
 Type of business or sector 	Association
 Occupation or position held 	Project Manager
 Main activities and responsibilities 	Project Manager of the project "UniVersoImpresa", project financed by the Department of Youth of the Presidency of the Council of Ministers of Italian Government. Research project and training on enterpreunership culture.
• Dates (from – to)	2006 September – 2012 November
Name and address of employer	SMA Società per il Management Aziendale s.a.s. Via Maremonti 41 – 73100 LECCE
• Type of business or sector	Private Company
 Occupation or position held 	Board of Directors Member
 Main activities and responsibilities 	Project management; consulting company; enterprises internationalization; international contracts; international relations; lobbying.
 Dates (from – to) 	2007 Jannuary – 2007 December
 Name and address of employer 	ISUFI – Istituto Superiore Universitario di Formazione Interdisciplinare of Università del Salento, Complesso Ecotekne, via Monteroni 73100 Lecce (Italy)
 Type of business or sector 	Research Institute
 Occupation or position held 	Expert
 Main activities and responsibilities 	Academic Tutor of Master in "Public and International Governance"
 Dates (from – to) 	2001 March – 2002 December
 Name and address of employer 	Università del Salento – Facoltà di Giurisprudenza Complesso Ecotekne via Monteroni, 73100 Lecce (Italy)
• Type of business or sector	University
Occupation or position held	Expert
• Main activities and Page 4 - Curriculum vitae of Davide Marcianò	Academic Tutor of School of Law

 Dates (from – to) 	2000 December to today
 Name and address of employer 	Studio Legale CAIAFFA (Law Firm), via B. Ravenna 2, 73100 Lecce (Italy)
 Type of business or sector 	Law Firm – Legal Services
 Occupation or position held 	Of Counsel
 Main activities and responsibilities 	Contract; International Contract; Company Law; International Trade; EU Law

ACADEMIC ASSIGNMENTS

 Dates (from – to) 	2012 October – to today
 Name and address of employer 	VISTULA UNIVERSITY – International Relations Department
	Stokłosy 3, 02 - 787 Warsaw, Poland
 Type of business or sector 	University – Research Institute
 Occupation or position held 	Adjunkt (Postdoc Researcher)
 Main activities and responsibilities 	Research activities in EU law and international trade law; EU Project management. Director Master in EU Projects. Course International Public Law.
• Dates (from – to)	2015 June to today
 Name and address of employer 	Università del Salento – Specialization School for Young Lawyers
	Complesso Ecotekne – via Monteroni 73100 Lecce (Italy)
 Type of business or sector 	University
 Occupation or position held 	Contract Professor
 Main activities and responsibilities 	Course of Private International Law
• Dates (from – to)	2015 January – 2015 December
 Name and address of employer 	Università del Salento – Dipartimento di Scienze Sociali e Politiche
	Piazza Tancredi 7, 73100 Lecce (Italy)
 Type of business or sector 	University
 Occupation or position held 	Contract Professor
 Main activities and responsibilities 	Course of Public International Law
• Dates (from – to)	2012 January – 2012 December
 Name and address of employer 	Wrocław School of Banking, Fabryczna 29/31, 53-609 Wrocław, Poland
 Type of business or sector 	University
 Occupation or position held 	Expert
 Main activities and 	Lecturer in International Trade Law and EU Law Master EU Projects, Master Human
responsibilities	Resource Management, Master in European Business Law.
• Dates (from – to)	2009 April – 2011 April
 Name and address of employer 	Associazione CENTRO ELIS (via Sandri 71 00159 ROMA) Università del Salento (P.zza Tancredi, 73100 LECCE)
 Type of business or sector 	Association and University
 Occupation or position held 	Expert
 Main activities and Page 5 - Curriculum vitae of Davide Marcianò 	International Project "Upgrading of Shaanxi Weinan Industry School and Northwest

responsibilities	<i>University Vocational College</i> ", academic tutor and lecturer in International Trade Law and EU Law.
 Dates (from – to) 	2010 January - February
 Name and address of employer 	Università del Salento – Dipartimento di Studi Giuridici (P.zza Tancredi, 73100 LECCE)
 Type of business or sector 	University
 Occupation or position held 	Expert
 Main activities and responsibilities 	Lecturer of EU Law and EU Project Management, Master in "Programmazione e Progettazione Comunitaria per la Cooperazione Internazionale e lo Sviluppo Territoriale"
• Dates (from – to)	2007 June – 2013 June
Name and address of employer	Università del Salento – Dipartimento di Scienze Sociali e Politiche Piazza Tancredi 7, 73100 Lecce (Italy)
• Type of business or sector	University
Occupation or position held	Contract Professor
 Main activities and responsibilities 	Course of Public International Law – International Relations Course
• Dates (from – to)	2007 June to 2011 June
Name and address of employer	Università del Salento – Specialization School for Young Lawyers Complesso Ecotekne – via Monteroni 73100 Lecce (Italy)
 Type of business or sector Occupation or position held 	University Contract Professor
Main activities and responsibilities	Course of Private International Law
 Dates (from – to) 	2006 June to today
Name and address of employer	Uncitral (United Nations Commission on International Trade Law) Vienna International Centre – P.O. box 500 – A 1400 Vienna – Austria
• Type of business or sector	International Organization
 Occupation or position held Main activities and responsibilities 	Counsel Research activities; editing and upgrading of CLOUT – Case Law On UNCITRAL Texts
 Dates (from – to) 	2007 May – 2008 December
 Name and address of employer 	Università del Salento – Dipartimento di Studi Giuridici Piazza Tancredi 7, 73100 Lecce (Italy)
 Type of business or sector 	University – Research Unit
 Occupation or position held 	Research Fellow
 Main activities and responsibilities 	Research activity in international trade law and private international law
PUBLICATIONS	1. <i>Leggere libri è meglio che distillare diritto comparato,</i> in Ritorno al Diritto, vol. 4, luglio 2006, Franco Angeli Editore, Roma.
	2. Conflitto di giurisdizione in materia contrattuale tra Convenzione di Bruxelles del 1968 e Regolamento (CE) n. 44/2001 in una pronuncia del giudice italiano, in Diritto

COMUNITARIO E DEGLI SCAMBI INTERNAZIONALI, FASC. 4/2008, EDITORIALE SCIENTIFICA, NAPOLI.

3. *THOUGHTS ON COMPARATIVE INTERNATIONAL LEGAL STUDIES*, IN EUROPAI JOG, 2008, FASC. 6, DICEMBRE 2008, HVG-ORAC EDITORE, BUDAPEST, UNGHERIA.

4. Party Autonomy in the evolution of American and European Private International Law. A comparative analisys. Relazione presentata alla Bi-annual Private International Law Conference presso la School of Law della New York University, New York, USA, 15-16 Aprile 2009; in corso di pubblicazione presso European Journal of Private International Law, Hart Publishing, London, UK.

5. La capacità giuridica delle Regioni nelle relazioni internazionali. Cenni. In Le Regioni e il commercio internazionale, a cura di C. San Mauro, Argo Editore, 2011, Lecce.

6. *GLI ACCORDI DI ASSOCIAZIONE EURO MEDITERRANEI: CARATTERI E FUNZIONI,* IN *LE RELAZIONI EURO-MEDITERRANEE. DAI PRIMI ACCORDI ALL'UNIONE PER IL MEDITERRANEO,* A CURA DI S. CAFARO, ESI ED., NAPOLI-ROMA, 2013.

7. THE EURO-MEDITERRANEAN ASSOCIATION AGREEMENTS IN THE UNION FOR THE MEDITERRANEAN SCENARIO, LA POLONIA ED., VARSAVIA, POLONIA, 2016.

PERSONAL SKILLS AND COMPETENCES

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

MOTHER TONGUE

ITALIAN

ENGLISH

Excellent

Excellent

Excellent

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

SOCIAL SKILLS

AND COMPETENCES

Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.

ORGANISATIONAL SKILLS

AND COMPETENCES

Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.

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Excellent ability to work individually and in team, especially in multicultural and multiethnic work environment; developed social skills, acquired in professional and university frameworks and through continuous and dialectical confrontation with colleagues in professional and academic community and students especially at international level; useful also for my interpersonal skills and communication also the exercise of legal practice that has led me to learn very different social and cultural levels.

Excellent organization and management skills, I have coordinated various working groups and research groups on management of training processes activities. High degrees on development and management of complex projects, (as a project manager and coordinator). Excellent technical and professional capacity have been achieved also in the context of professional and consulting activities.

Excellent knowledge of Microsoft Windows Operative System and the Office Software; excellent knowledge of main navigation software and e-mail management software. Excellent knowledge also of Mac Software and iOS.
Scuba diver licence 3 CMAS (assistant instructor). Excellent knowledge of sailing within 12 nautical miles (territorial waters)
Italian Driver Licence (B degree)
for any other reference: Prof. Em. Alberto Mazzoni Dipartimento di Economia Università Cattolica del Sacro Cuore – Milano (IT) Prof. Domenico Damascelli Dipartimento di Scienze Giuridiche Università del Salento – Lecce (IT) Prof. Maria Chiara Malaguti Dipartimento di Economia

Università Cattolica del Sacro Cuore – Roma (IT)

I declare - under my responsibility on the basis of Italian Law, D.P.R. 445/2000, and aware of the legal consequences in case of false declarations - that what written is true.

I authorize the processing of the personal data for this personnel selection purpose on the basis of Italian Law, art. 13 of Decreto Legislativo n.196 - 30.6.2003.

Lecce (Italy), 10th of October 2016

In faith

Davide Marcianò

David Juncion